



Management Reporter overview

- **Interactive reporting application to create, deploy, view financial statements.**
- **Out of the box seamless integration to Dynamics GP.**
- **Embedded Accounting logic.**
- **Segment based reporting.**
- **Reusable designs**
- **Drill down**
- **View your Management Reporter reports in a Web browser.**
- **DataMart**

Management Reporter history

- **Introduced as the FRx Replacement.**
- **New Code Base and Architecture with 64-bit Support**
- **Enhanced Stability**
- **Improved Performance**
- **Built on SQL Server platform**
- **Improved Multi-user Environment**
- **Active Directory windows authentication for robust security**
- **Report Library**
- **XBRL capabilities**

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Problems with Management Reporter

- **Marc Polino, 9 time Microsoft MVP Award winner recently wrote a blog on Management Reporter.**
- **<http://msdynamicsworld.com/story/it-time-rethink-management-reporter-microsoft-dynamics-erp>**
- **To summarize:**
 - Dream of a full Corporate Performance Management solution never realized.
 - Data Mart continues to be “buggy” and direct connection discouraged.
 - Multi-currency and Analytical Accounting.
 - 15 cumulative updates and still having problems.
 - Integrated budgeting component scrapped.
 - Road map non-existent

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What are Management Reporter users saying...

- Report on more than general ledger.
- Improved formatting and graphing options.
- Excel based report design.
- Combine data from multiple sources.

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So what are my options...



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BI360 Reporting: The Perfect MR Replacement

- **BI360 has an easy to use report writer with an Excel user-interface.**
- **Reports originate in an Excel document that not only allows users to drag and drop fields onto an Excel Worksheet but use the same functionality within Excel, including functions and formatting.**

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BI360 Reporting: The Perfect MR Replacement

bi360 Profit and Loss Variance Report
Corporate US

Account Descriptions	Actual	PY Actual	September, 2015		Budget	Var %
			Variance	Var %		
Revenue						
40010 Product Revenue	730,880	727,797	3,083	0.4%	744,401	-1.8%
40020 Services Revenue	540,925	422,346	118,578	28.1%	421,463	28.3%
40030 Maintenance Revenue	59,664	81,610	(21,946)	-26.9%	60,768	-1.8%
40040 Other Revenue	31,677	39,605	(7,928)	-20.0%	40,601	-22.0%
Total Revenue	1,363,145	1,271,357	91,788	7.2%	1,267,233	7.6%

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BI360 Reporting: The Perfect MR Replacement

- **BI360 goes beyond just General Ledger reporting. With BI360, you can report on all modules in Dynamics GP.**


Accounts Payable Report
SL01 - AP Report.xlsx
5/9/16 7:53 PM

Corporate US
September, 2015

Vendor	Document ID	Document Date	Comment	Amount
	10460	09/30/2015		(183)
	12030	09/30/2015		(83)
	13080	09/30/2015		(446)
	17840	09/12/2015		(610)
	17860	09/12/2015		(462)
	18170	09/12/2015		(1,962)
	18500	09/12/2015		(35)
	60070	09/30/2015		25,292
A Travel Company				21,513

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BI360 Reporting: The Perfect MR Replacement

- **BI360 offers full budgeting functionality, including budgeting at the module level, all while starting with just an Excel report.**

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BI360 Reporting: The Perfect MR Replacement

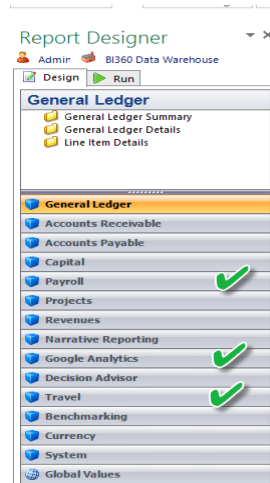
Employee Name		Title	Hire Date	Hire Month	End Month	Annual Hours	Rate	Salary	Increase Month	% Increase	\$ Increase	Ending Rate	Ending Salary	Bonus	Commission/OverTime	Benefits Expense (Y/N)
Full Time Employees																
Freddie Mauer	CEO		1/1/2001			2,080.0	137.50	286,000				137.50	286,000			
Logan Martinez	CFO		4/12/2004			2,080.0	132.50	275,600				132.50	275,600			
Dustin McCann	COO		7/15/2008			2,080.0	131.26	273,021				131.26	273,021			
Justin Posada	Administrative Assistant		5/3/2008			2,080.0	37.50	78,000				37.50	78,000			
Eric Suzuki	Administrative Assistant		12/10/1997			2,080.0	31.26	65,021				31.26	65,021			
Chris Molina	Administrative Assistant		7/7/2007			2,080.0	35.12	73,050				35.12	73,050			
Isaac Montero	Office Manager		6/6/2006			2,080.0	37.82	78,666				37.82	78,666			
Luis Pierzynski	Vice President		5/5/2005			2,080.0	120.00	249,600				120.00	249,600			
Placido Molina	Vice President		4/4/2004			2,080.0	118.76	247,021				118.76	247,021			
Ken Napoli	Receptionist		1/1/2001			2,080.0	33.00	68,640				33.00	68,640			
												0.00	0			
												0.00	0			
												0.00	0			
												0.00	0			
												0.00	0			
Total Full Time																
Part Time Employees																
Chris Martin	Receptionist		4/12/2004			2,080.0	50.00	104,000.00				50.00	104,000			
Martin Baker	Office Manager		7/15/2008			2,080.0	50.68	105,414.40				50.68	105,414			
Clint Doumit	Receptionist		5/3/2008			2,080.0	55.00	114,400.00				55.00	114,400			
Orlando Iannetta	Contractor		12/10/1997			2,080.0	45.00	93,600.00				45.00	93,600			
								0.00				0.00	0			
								0.00				0.00	0			
								0.00				0.00	0			
								0.00				0.00	0			

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BI360 Reporting: The Perfect MR Replacement

- With BI360 integrations can be done with systems outside of Dynamics GP and stored in one central location, the DataWarehouse.



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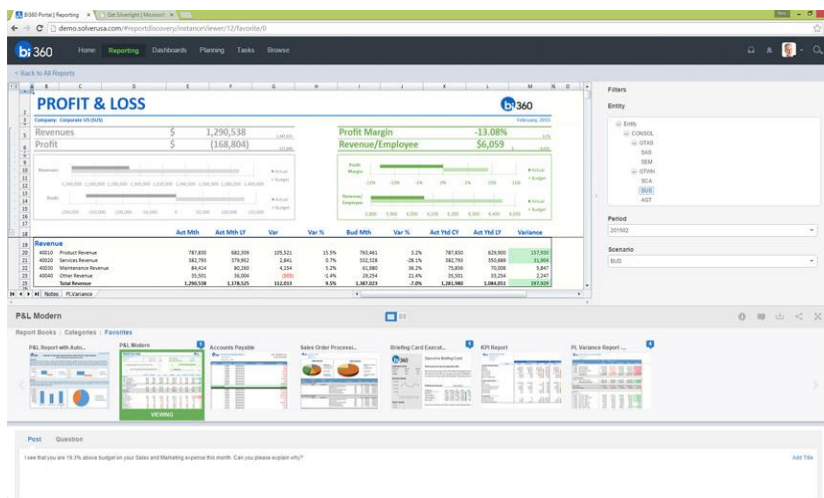
BI360 Reporting: The Perfect MR Replacement

- BI360 dashboards, web reporting and web budgeting. Consume KPI's reports as well as enter budgets directly from online. All you need is an internet connection.

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BI360 Reporting: The Perfect MR Replacement



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BI360 Suite - Architecture



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BI360 Suite – Module Detail



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