

## 5 Steps to Evaluating and Selecting New Accounting Software



1

### Discovery Session

The first order of business is understanding all your organization's requirements. What are "have to haves" versus "nice to have."

### Summary of Findings

After gathering your requirements, it is time to review your summary of findings which The Resource Group will present to you and your team.

2



3

### Product Demonstration

With the information gathered, The Resource Group can now prepare a customized demonstration of the accounting software to show you how it would work for your organization.

4



### Proposal & ROI

You have seen the software in action and know it will help our organization achieve its goals, next The Resource Group will provide an ROI analysis, Proposal for the Software and a Statement of Work outlining our deliverables for you to review and complete.

5

### Kick Off Project

Once you have decided to select The Resource Group, our team gets your team ready to kick off the project by ensuring your project manager and implementation team has all the gathered information and documents.



Category	Value	Change	Value	Change	Value	Change
Q1K	\$101,911K	↓	\$33,133K	↑	\$64,840K	↓
QK	\$196,309K	↑	\$7,094,915	↑	\$58,549	↓